



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

CSA Management Consultant PVT LIMITED

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 18th January 2021 (8AM)

Company	CSA Management Consultant PVT LTD
Website	www.csa-advisor.com
Batch	2021 Passing out Batch
Joining	15 th February, 2021
Job Title	Profile 1- Finance – Equity Research Analyst Profile 2 - Business Development Executive Profile 3- Digital Marketing Executive Profile 4 - Human Resource Executive
Eligible Degrees	Profile 1 - MBA, BBA Profile 2- MBA, BBA Profile 3 – MBA, BBA, B.Tech Profile 4 - MBA, BBA
Eligible Branches	Profile 1 - Banking & Finance Profile 2- All Branches Profile 3 –All Branches Profile 4 – Human Resource
Other Skills Required	Communication skills, convincing skills.
Location	Gurgaon
Compensation (CTC)	Graduate- 2.4- 4 LPA Post Graduate - 3.6-6 LPA,

Roles & Responsibilities

Profile 1

- Supporting equity research analysts in carrying out research on a portfolio of companies
- Tracking news, events, and results of companies under coverage
- Cross-sell products and services to both new and as well as existing customers as per their lifestyle, risk profiling and requirements
- Analyze client portfolios and make necessary suggestions. This includes comprehensive financial planning and asset allocation and accordingly advising clients on investment products and services like Mutual Funds, Insurance or PMS etc.
- Ensure highest levels of customer service to these HNI customers.

Profile 2

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- To identify and acquire relevant customers
- Acquisition & managing High Net Worth / Ultra High Net Worth customers
- Maintaining the relationship with the customers
- To ensure to reach the revenue target.
- Acquiring new and prospective customers.
- Understanding the requirements of the prospect.
- Generate revenues and AUM for the company as per the expectation
- Give high priority service to the customers as per the company processes
- Cross selling below product to clients
- Demat and trading accounts • Mutual Funds, PMS • SIP, Insurance

Profile 3

- Research industry-related topics to gather more ideas and add to your Knowledge
 - Think of creative ideas to achieve the marketing goals
 - Analyze the performance of digital marketing campaigns running on various platforms like Facebook, Google, etc
 - Promote content on social media
 - Write and edit blog posts before publication
- Identify customers' needs and gaps in our content and recommend a new topic

Profile 4

- Preparing or updating employment records related to hiring, transferring,

	<p>promoting, and terminating</p> <ul style="list-style-type: none"> • Explaining human resources policies, procedures, laws, and standards to new and existing employees • Ensuring new hire paperwork is completed and processed • Informing job applicants of job duties, responsibilities, benefits, schedules, working conditions, promotion opportunities, etc. • Addressing any employment relations issues, such as work complaints and harassment allegations • Processing all personnel action forms and ensuring proper approval • Follow up and coordination with Placement Cell Team of Associated Colleges • Overseeing hiring process, which includes coordinating job posts, reviewing resumes, and performing reference checks
Service Agreement	No
Recruitment Process	PPT Interviews
How to Apply?	<p>Interested and eligible students need to apply on the link given below latest by 8 AM, 18th January 2021</p> <p><u>Click here to apply</u></p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group